



WIRE AND WIRELESS (INDIA) LIMITED

EARNINGS RELEASE FOR THE QUARTER ENDED MARCH 31, 2008

CONSOLIDATED OPERATING REVENUES OF RS. 2710 MILLION, UP 30%

BANDWIDTH CHARGES OF RS. 937 MILLION, UP 70%

COUNTRYWIDE DIGITAL ROLLOUT PLANS UNDERWAY THROUGH HITS

4Q FY2008 - Highlights

- ❖ Total consolidated operating revenues for the fourth quarter ended March 31, 2008 was Rs. 755.4 million as compared to Rs. 663.7 million during corresponding quarter last fiscal 2007, recording a growth of 14 %.
- ❖ Income from Bandwidth Charges was Rs. 344.6 million for the fourth quarter ended March 31, 2008 as compared to Rs. 192.0 million recording a growth of 80% over corresponding quarter last fiscal 2007.
- ❖ The consolidated operating loss for the fourth quarter ended March 31, 2008 was Rs 25.8 million as compared to Rs. 165.4 million during the fourth quarter of fiscal year 2007.

ANNUAL FY2008 - Highlights

- ❖ The consolidated operating revenues of WWIL for the financial year ended March 31, 2008 was Rs. 2710.1 million as compared to Rs. 2080.6 million during the last fiscal FY2007, recording a growth of 30%.
- ❖ Income from Bandwidth Charges was Rs. 937.3 million for the year ended March 31, 2008 as compared to Rs. 553.4 million during the last fiscal 2007, recording a growth of 70%.
- ❖ The consolidated operating loss of WWIL for the financial year ended March 31, 2008 was Rs. 183.5 million as compared to Rs. 233.3 million during the last fiscal FY2007.



EARNINGS RELEASE FOR THE QUARTER ENDED MARCH 31, 2008

Mumbai, India; June 17, 2008 – The Board of Directors in its meeting held today, has taken on record the audited consolidated financial results of Wire and Wireless (India) Limited (WWIL) and its subsidiaries for the fourth quarter ended March 31, 2008 and the annual audited results for the

financial year 2007-08. WWIL today reported fourth quarter consolidated revenues of Rs 755.4 million. Losses of each of the four quarters during the year came down progressively from Rs.73.8 million in the 1st quarter to Rs. 25.8 million in the 4th quarter. Profit after Tax for the fourth quarter of the fiscal 2008 was a loss of Rs 814.4 million as compared to Rs. 811.8 million during the corresponding quarter of last fiscal 2007.

Mr. Subhash Chandra, Chairman, stated, "We have identified several opportunities for growth of our business and plan to consolidate our position in the cable business by focusing on digitalisation and transforming ourselves into a B To C company. The focus will be consumer and we will build all our systems, processes and delivery to provide the consumer with the best TV viewing experience with Value added Services like broadband internet and movie-on-demand. This will be backed by outstanding customer service and made available at affordable price. One of the key enablers of this strategy is the planned launch HITS (Headends In The Sky) in the next month. We believe that our ability to handle large cable network, digital cable services and launch of movie-on-demand & other value-added services provides a compelling value proposition for our viewers and for our shareholders in the days to come."

Mr. Deepak Chandnani, CEO of WWIL commented, "We would be the first MSO to deliver digital services through HITS platform in India in the coming month. This would enable us to rollout digital services and a sophisticated service network to a larger national market, beyond the currently notified CAS areas, quickly and efficiently. Voluntary digitalisation is gradually increasing as the customers are getting aware of the advantages of digitization, i.e. better quality, enhanced features like electronic programming guide, parental control, movie-on-demand and broadband internet etc. This is a big and challenging opportunity for WWIL and we are confident that we will deliver differentiated, attractive and compelling offers to our consumers and better returns to shareholders."

"The highlight of this quarter is the Bandwidth Charges income which has gone up to Rs. 344.6 million, while digital revenues have increased to Rs. 74.8 million. During last quarter, the Company has added new digital headend in Ludhiana and Lucknow, which has commenced operation and we have started seeding digital boxes which is estimated to provide us higher revenues and better margins as these are large C&S markets with above average ARPU (around Rs 200 – Rs 250 per month)" Mr. Chandnani added.



EARNINGS RELEASE FOR THE QUARTER ENDED MARCH 31, 2008

Condensed consolidated statement of operations – 4Q FY2008

The table below presents the condensed statement of consolidated operations for Wire and Wireless (India) Limited and its subsidiaries for the fourth quarter of FY2008, as published:

WWIL - Consolidated (Rs Million)	% of Total Revenue				% Growth Q o Q
	4Q FY2008	4Q FY2007	4Q FY2008	4Q FY2007	
Operating Revenues	755.4	663.7	100%	100%	14%
Operating Expenditure	781.2	829.0	103%	125%	-6%
Operating Profit/(Loss) before depreciation	(25.8)	(165.3)	-3%	-25%	~%
Finance cost	100.3	65.4	13%	10%	53%
Depreciation	84.4	118.4	11%	18%	-29%
Exceptional Item	641.4	562.8	85%	85%	14%
Operating Profit/(Loss) after interest, depreciation and ex. Item	(851.9)	(911.9)	-113%	-121%	~%
Other Income	38.9	120.7	5%	18%	-68%
PBT	(813.0)	(791.2)	-108%	-119%	~%
Provision for tax	1.4	20.6	0%	3%	-93%
PAT	(814.4)	(811.8)	-108%	-122%	~%
Minority interest	(6.3)	1.9	-1%	0%	-432%



EARNINGS RELEASE FOR THE QUARTER ENDED MARCH 31, 2008

Consolidated operating revenue streams:

The Company's operating revenues are generated primarily from the subscriber related income, sale of Set Top Boxes and other operating revenues. The table below will enable a better understanding of performance of various operating revenue streams:

(Rs in Millions)	FY 2008 4Q	FY 2007 4Q	% of Total Operating Revenue		% Growth
			FY 2008 4Q	FY 2007 4Q	
Subscription Income	694.8	511.2	92.0%	77.0%	35.9%
Sale of Set Top Boxes	6.4	112.3	0.8%	16.9%	-94.3%
Other Operating Revenues	54.2	40.2	7.2%	6.1%	34.8%
Total Operating Revenues	755.4	663.7	100.0%	100.0%	13.8%

Operating expenditure:

The Company's main operating expenses include cost of goods and services, staff cost, administrative expenses and selling & distribution expenses. The table below will enable a better understanding of the operation cost:

(Rs in Millions)	FY 2008 4Q	FY 2007 4Q	% of Total Operating Expenses		% Growth
			FY 2008 4Q	FY 2007 4Q	
Cost of Goods & Services	589.1	728.6	75.4%	87.9%	-19.1%
Staff Costs	44.8	27.0	5.7%	3.3%	65.9%
Administrative & Selling Distribution Expenses	147.3	73.4	18.9%	8.9%	100.7%
Total Operational Cost	781.2	829.0	100.0%	100.0%	-5.8%



EARNINGS RELEASE FOR THE QUARTER ENDED MARCH 31, 2008

Condensed consolidated statement of operations – Financial Result

The table below presents the condensed statement of consolidated operations for Wire and Wireless (India) Limited and its subsidiaries for the financial year ended March 31, 2008, as published:

WWIL - Consolidated (Rs Million)			% of Total Revenue		% Growth
	FY2008	FY2007	FY2008	FY2007	Y o Y
Operating Revenues	2,710.1	2,080.6	100%	100%	30%
Operating Expenditure	2,893.5	2,313.9	107%	111%	25%
Operating Profit/(Loss) before depreciation	(183.4)	(233.3)	-7%	-11%	~%
Finance cost	371.9	169.6	14%	8%	119%
Depreciation	309.5	344.7	11%	17%	-10%
Exceptional Item	795.7	562.8	29%	27%	41%
Operating Profit/(Loss) after interest, depreciation and ex. Item	(1,660.5)	(1,310.4)	-61%	-48%	~%
Other Income	145.0	207.6	5%	10%	-30%
PBT	(1,515.5)	(1,102.8)	-56%	-53%	~%
Provision for tax	13.5	(29.1)	0%	-1%	-146%
PAT	(1,529.0)	(1,073.7)	-56%	-52%	~%
Minority interest	20.7	12.0	1%	1%	73%



Note: This earnings release contains consolidated results that are audited and prepared as per Indian Generally Accepted Accounting Principles (GAAP).



Caution Concerning Forward-Looking Statements

This document includes certain forward-looking statements. These statements are based on management's current expectations or beliefs, and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive, technological and/or regulatory factors. Wire and Wireless (India) Limited is under no obligation to, and expressly disclaims any such obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise.

About Wire and Wireless (India) Limited

Wire and Wireless (India) Limited is one of India's largest Multi System Operators (MSO) with connectivity of television cable services network in 43 cities of India. WWIL is also the only MSO which would be shortly launching digital cable transmission through Headend in the Sky (HITS) services in the country. More information about WWIL and its businesses is available at www.wwil.net.