



WIRE AND WIRELESS (INDIA) LIMITED

EARNINGS RELEASE FOR THE QUARTER ENDED JUNE 30, 2007

WWIL REPORTS CONSOLIDATED OPERATING REVENUES OF RS 616 MILLION

STRONG PRESENCE IN DIGITAL CABLE HOMES

CONTINUED ACQUISITION OF DIGITAL SUBSCRIBERS DURING THE QUARTER

1Q FY2008 - Highlights

- ❖ Total consolidated operating revenues for the first quarter ended June 30, 2007 was Rs 616 million.
- ❖ Service offering of 192 channels to its digital subscribers.
- ❖ WWIL captured a leading market within the CAS notified areas of Mumbai, Delhi and Kolkata.
- ❖ Continued investments to build infrastructure for the next phase of digital rollout.
- ❖ The consolidated operating loss for the first quarter ended June 30, 2007 was Rs 74 million.

Mumbai, India; July 31, 2007 – The Board of Directors in its meeting held today, has taken on record the unaudited consolidated financial results of Wire and Wireless (India) Limited (WWIL) and its subsidiaries for the first quarter ended June 30, 2007. WWIL today reported first quarter consolidated operating revenues of Rs 616 million. During the quarter, WWIL incurred losses at the operating level amounting to Rs 74 million. Profit after Tax for the first quarter of the fiscal 2008 was a loss of Rs 203 million.

Mr. Subhash Chandra, Chairman, stated, "After the initial successful rollout of digital cable services in the three metros of Mumbai, Delhi and Kolkata, wherein we have been able to capture a leading market position and are preparing to rollout digital services in other major cities of the country. Strengthened by our analogue cable business, which continues to lead the industry in connecting millions of television homes, we have initiated digitization of cable homes and upgrade of cable infrastructure. With the intention of being the early mover even



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in the non-cas areas, we have recently installed three digital headends; one each in Bangalore, Lucknow and Pune.”

Stressing on the Company's vision of rolling out digital services in other parts of the country, Mr. Chandra said, “We are happy that proper steps are being initiated by TRAI for the next stage of digital rollout in other areas. As you may be aware TRAI has in its consultation paper, recommended rollout of CAS in 55 new cities.”

Commenting on the organisation building process Mr. Chandra continued, “We are happy to welcome Mr. Deepak Chandnani, who has taken over as the CEO of WWIL. Deepak is a well rounded professional with rich experience of 27 years in the consumer non-durable, consumer banking, technology and B2B led industries, across leading organisations in the country. Deepak is very rapidly building a performance oriented team which will take WWIL forward towards its goal.”

Mr. Deepak Chandnani, CEO said, “I am excited to see the immense growth opportunity ahead of us. Indian cable TV industry is going through a major transformation and I am glad to be a part of this change.”

Condensed consolidated statement of operations

The table below presents the condensed statement of consolidated operations for Wire and Wireless (India) Limited and its subsidiaries for the first quarter of FY2008.

WWIL - Consolidated	% of Total Operating	
(Rs Million)	1Q FY 2008	Revenue
Operating Revenue	616	100%
Total Expenditure	690	112%
EBITDA	(74)	-12%
Finance cost	85	14%
Depreciation	73	12%
Add Other Income	36	6%
PBT	(196)	-32%
Exceptional Item		0%
Provision for tax	7	1%
PAT	(203)	-33%
Prior period adjustment	-	
Minority interest	1	0%



Operating Revenue Streams:

The Company's operating revenues are generated primarily from the subscriber related income, sale of Set Top Boxes and other operating revenues. The following table sets forth the percentage of revenue that each type contributes to consolidated revenues for the first quarter of FY2008.

(Rs in Millions)	1Q FY 2008	% of Total Operating Revenue
Subscriber Related Income	514	83.44%
Sale of Set Top Boxes	56	9.09%
Other Operating Revenues	46	7.47%
Total Operating Revenues	616	100.00%

Total Expenditure:

The Company's expenses include cost of goods & services, staff cost, administrative expenses and selling & distribution expenses. The following table sets forth the percentage of costs that each type contributes to consolidated expenses for the first quarter of FY2008.

(Rs in Millions)	1Q FY 2008	% of Total Expenditure
Cost of goods & services	522	75.65%
Staff Costs	48	6.96%
Administrative Expenses	103	14.93%
Selling & Distribution Expenses	17	2.46%
Total Expenditure	690	100.00%





Note: This earnings release contains consolidated results that are un-audited and prepared as per Indian Generally Accepted Accounting Principles (GAAP).

Caution Concerning Forward-Looking Statements

This document includes certain forward-looking statements. These statements are based on management's current expectations or beliefs, and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive, technological and/or regulatory factors. Wire and Wireless (India) Limited is under no obligation to, and expressly disclaims any such obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise.

About Wire and Wireless (India) Limited

Wire and Wireless (India) Limited is one of India's largest Multi System Operators (MSO) with connectivity of television cable services network in 43 cities of India. WWIL is also the only MSO in the process to launch Headend in the Sky (HITS) services in the country. More information about WWIL and its businesses is available at www.wwil.net.